News Conference

June 5, 2017



PHASE I CHARGES FILED:

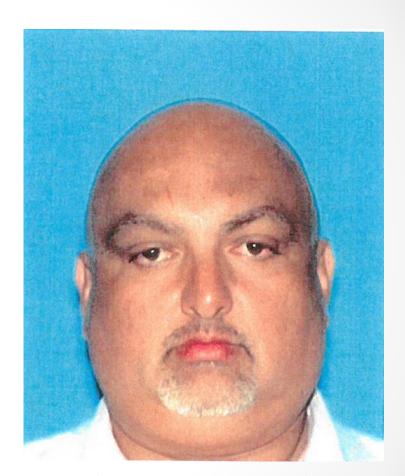
MASSIVE WORKERS' COMPENSATION

INSURANCE REFERRAL SCHEME

MASTERMINDS OF THE MILL



Carlos Arguello III



Edgar Gonzalez

Attorney Capping Scheme Filing Phase - 1

1 "Joint Advertising"

- · Capper recruits attorneys
- Legal service ads are distributed via cards, flyers, emails, newspapers, radio
- Each lists names of some participating attorneys
- Each provides a toll free number

(2)

Call Center

- Owned and run by same capper
- Located in El Salvador
- Operators persuade people to sign up with the scheme's lawyers

3

"Sign-up agent"

- Dispatched by call center to caller's house
- Has attorney intake forms and blank workers' comp claims paperwork signed by caller
- Also has caller sign attorney retainer agreement before speaking with the assigned attorney

Workers' Comp

- Is billed by all entities providing the injured worker any services: doctor, attorney, copy services, interpreters, vocational training schools, pharmacists, durable medical goods providers, diagnostic testing facilities.
- If not timely paid, provider can file a lien on the bill with the WCAB

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ATTORNEY

- Monthly payment by atty for "joint advertising" reflects the minimum number of clients expected per month
- Atty allows capper to send client to any doctor in the capping scheme
- Lawyers get paid around \$1500 for deposition and 9-20% of settlement
- Atty also agrees to use capper's copy service companies

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Paperwork

- Signed paperwork is sent to HQ for processing and then sent to lawyer and doctor
- Doctor appt is scheduled for client by capper's network
- Capper's scheme includes doctors paying for capped patients



Medical Providers: Filing Phase-2

<u>Copy services</u> bill for each individual location they subpoena for records.

More locations = more \$

"Cappers"

Arguello and Gonzalez operated:

- Centro Legal Int'l
- Justicia Legal Int'l
- Centro de Abogados Int'l
- Providence Scheduling
- USA Photocopy
- Professional Documents Management
- C&E Technology

Cappers are accused of:

- Running a workers' compensation insurance (WCI) referral network
- Phase-1: Attorneys paying for WCI clients under guise of attorney marketing
- Phase-2: Referring capped clients to medical providers under guise of medical marketing or scheduling service
- Billing insurance carriers millions for services ordered through the scheme's attorneys (ex: subpoenas & copying records) or doctors

STEP 1: "JOINT ADVERTISING"

- Capper recruits attorneys
- Legal service ads are distributed via cards, flyers, emails, newspapers, radio
- Each lists names of some participating attorneys
- Each provides a toll free number



Targeting Hispanic Communities

- Distributed flyers and business cards in predominantly Hispanic:
 - Neighborhoods
 - Businesses
 - Swap meets
 - Spanish-language publications













1.888.675.38.55 las 24 horas, 7 días a la semana



STEP 2: Call Center

- Owned and run by same cappers
- Located in El Salvador
- Operators
 persuade people to
 sign up with the
 scheme's lawyers

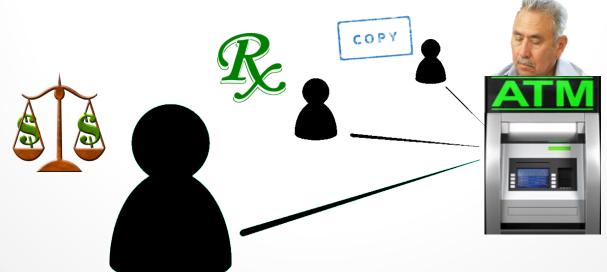


STEP 3: "Sign-up Agent"

- Dispatched by call center to caller's house
- Has attorney intake forms and blank workers' compensation insurance claims paperwork signed by caller
- Also has caller sign attorney retainer agreement before speaking with the assigned attorney

STEP 4: Assigning the Capped Patient

- Signed paperwork is sent to Cappers for processing and then sent to paying attorneys and doctors
- Doctor appointment scheduled for client by Capper's network
- Capper's scheme includes doctors paying for capped patients



STEP 5: Attorneys



JON WOODS



LIONEL GIRON



RONY BARSOUM







ROBERT SLATER





DENNIS FUSI



JORGE REYES



PAYMAN ZAGARI



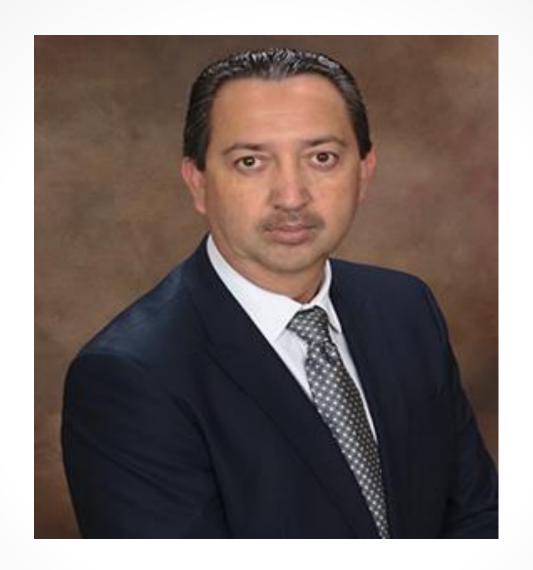
ROBIN JACOBS



FARI REZAI



JON WOODS



LIONEL GIRON



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